Financial Statements of

# HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA THE GROUP LIFE INSURANCE PLAN

Year ended December 31, 2008



KPMG LLP
Chartered Accountants
Suite 2000 – One Lombard Place
Winnipeg MB R3B 0X3
Canada

Telephone (204) 957-1770 Fax (204) 957-0808 Internet www.kpmg.ca

# **AUDITORS' REPORT**

To the Board of Trustees of Healthcare Employees Benefits Plan - Manitoba - The Group Life Insurance Plan

We have audited the statement of net assets of Healthcare Employees Benefits Plan - Manitoba - The Group Life Insurance Plan as at December 31, 2008 and the statement of changes in net assets for the year then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the net assets of the Plan as at December 31, 2008 and the changes in its net assets for the year then ended in accordance with Canadian generally accepted accounting principles.

Signed "KPMG LLP"

Chartered Accountants

Winnipeg, Canada

May 20, 2009

Statement of Net Assets

December 31, 2008, with comparative figures for 2007

	Active Plan	Р	aid-up Plan	_	2008 Total		2007 Total
Assets							
Cash	\$ 1,022,274	\$	30,324	\$	1,052,598	\$	1,051,598
Premiums receivable	546,955		-		546,955		482,551
Investments, at market value (note 4):							
Equity pooled funds Bond pooled funds	8,388,177 18,886,413		5,270,864 3,382,692		13,659,041 22,269,105		13,348,533 24,696,567
Prepaid expenses	3,075		_		3,075		3,515
Due to/from plans	290,448		(290,448)		-		-
Due from The Great-West Life Assurance Company (note 5)	536,796		_		536,796		1,898,908
Capital assets (note 6)	520		_		520		24,579
							<del></del>
Lightities and Not A	\$ 29,674,658	\$	8,393,432	\$	38,068,090	\$	41,506,251
Liabilities and Net A	ssets			·			
Premiums payable and accrued liabilities		\$	8,393,432 6,855	\$	38,068,090 1,373,580	<b>\$</b>	
Premiums payable and accrued	ssets \$ 1,366,725			·			1,246,551
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11	ssets \$ 1,366,725			·	1,373,580		1,246,551
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance	ssets \$ 1,366,725 ) 15,249			·	1,373,580 15,249 7,381,000		1,246,551 17,358 6,931,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver	\$ 1,366,725 \$ 15,249 11,144,000		6,855 _	·	1,373,580 15,249 7,381,000 11,144,000		1,246,551 17,358 6,931,000 10,332,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance	\$ 1,366,725 \$ 1,366,725 ) 15,249 		6,855 - 7,381,000 - -	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000		1,246,551 17,358 6,931,000 10,332,000 1,485,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver	\$ 1,366,725 \$ 15,249 11,144,000		6,855 _	·	1,373,580 15,249 7,381,000 11,144,000		1,246,551 17,358 6,931,000 10,332,000 1,485,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver	\$ 1,366,725 \$ 1,366,725 ) 15,249 		6,855 - 7,381,000 - -	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000		1,246,551 17,358 6,931,000 10,332,000 1,485,000 18,748,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver IBNR	\$ 1,366,725 \$ 1,366,725 ) 15,249 11,144,000 1,382,000 12,526,000 13,907,974		6,855 - 7,381,000 - - 7,381,000	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000 19,907,000 21,295,829		1,246,551 17,358 6,931,000 10,332,000 1,485,000 18,748,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver IBNR  Net assets represented by: Capital fund	\$ 1,366,725 \$ 1,366,725 ) 15,249 		6,855 - 7,381,000 - - 7,381,000	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000 19,907,000		1,246,551 17,358 6,931,000 10,332,000 1,485,000 18,748,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver IBNR  Net assets represented by: Capital fund Internally restricted funds	\$ 1,366,725 \$ 1,366,725 ) 15,249 11,144,000 1,382,000 12,526,000 13,907,974 520		6,855 - 7,381,000 - 7,381,000 7,387,855	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000 19,907,000 21,295,829 520		1,246,551 17,358 6,931,000 10,332,000 1,485,000 18,748,000 20,011,909
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver IBNR  Net assets represented by: Capital fund Internally restricted funds (note 9)	\$ 1,366,725 \$ 1,366,725 ) 15,249 11,144,000 1,382,000 12,526,000 13,907,974 520 6,800,000		6,855 - 7,381,000 - 7,381,000 7,387,855 - 900,000	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000 19,907,000 21,295,829 520 7,700,000		1,246,551 17,358 6,931,000 10,332,000 1,485,000 18,748,000 20,011,909 24,579 7,500,000
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver IBNR  Net assets represented by: Capital fund Internally restricted funds	\$ 1,366,725 \$ 1,366,725 ) 15,249 11,144,000 1,382,000 12,526,000 13,907,974 520 6,800,000 8,966,164		6,855 - 7,381,000 - 7,381,000 7,387,855 - 900,000 105,577	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000 19,907,000 21,295,829 520 7,700,000 9,071,741		1,246,551 17,358 6,931,000 10,332,000 1,485,000 18,748,000 20,011,909 24,579 7,500,000 13,969,763
Premiums payable and accrued liabilities  Due to Healthcare Employees Pension Plan - Manitoba (note 11  Obligations for (note 8): Future paid-up insurance Disability life waiver IBNR  Net assets represented by: Capital fund Internally restricted funds (note 9)	\$ 1,366,725 \$ 1,366,725 ) 15,249 11,144,000 1,382,000 12,526,000 13,907,974 520 6,800,000		6,855 - 7,381,000 - 7,381,000 7,387,855 - 900,000	·	1,373,580 15,249 7,381,000 11,144,000 1,382,000 19,907,000 21,295,829 520 7,700,000		1,246,551 17,358 6,931,000 10,332,000 1,485,000 18,748,000 20,011,909 24,579 7,500,000 13,969,763 21,494,342 41,506,251

See accompanying notes to financial statements.

Approved by the Trustees:

Chair

Brian Kellyvice-Chair

Statement of Changes in Net Assets

Year ended December 31, 2008, with comparative figures for 2007

			2008	2007
	Active Plan	Paid-up Plan	Total	Total
Increases:				
Premiums	\$ 8,639,334	\$ -	\$ 8,639,334	\$ 8,028,075
Investment income (loss)	(1,442,398)	(1,602,502)	(3,044,900)	968,533
	7,196,936	(1,602,502)	5,594,434	8,996,608
Decreases:				
Claims incurred	7,883,330	229,385	8,112,715	5,970,829
Amortization of capital assets	24,059	_	24,059	24,059
Administrative - HEBP (note	11) 301,497	15,868	317,365	299,158
Administrative and interest -				
Great-West Life	410,858	10,757	421,615	334,759
Stop loss premiums [note 10	(d)] 183,000	_	183,000	165,558
Investment manager fees	79,152	19,609	98,761	99,027
	8,881,896	275,619	9,157,515	6,893,390
Net increase (decrease) prior to				
changes in obligations	(1,684,960)	(1,878,121)	(3,563,081)	2,103,218
Changes in obligations for:				
Disability life waiver	(812,000)	_	(812,000)	(1,812,000)
Future paid-up insurance		(450,000)	(450,000)	915,000
IBNR	103,000		103,000	(1,485,000)
Decrease in net assets	\$ (2,393,960)	\$ (2,328,121)	\$ (4,722,081)	\$ (278,782)

	f	tricted und Paid-up Plan	Internally restricted fund	Capital fund	2008 Total	2007 Total
Net assets, beginning of year	\$ 11,736,065 \$	2,233,698 \$	7,500,000	\$ 24,579	\$ 21,494,342	\$ 21,773,124
Decrease in net assets	(2,369,901)	(2,328,121)	-	(24,059)	(4,722,081)	(278,782)
Transfer for internally restricted funds (note 9)	(400,000)	200,000	200,000	_	-	-
Net assets, end of year	\$ 8,966,164 \$	105,577 \$	7,700,000	\$ 520	\$ 16,772,261	\$ 21,494,342

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended December 31, 2008

#### General:

The Healthcare Employees Benefits Plan - Manitoba (HEBP) is a jointly trusteed, not-for-profit organization which includes the group life insurance plan (the Plan) for healthcare employees in Manitoba.

The Plan is registered as a health and welfare trust under the *Income Tax Act* and is not subject to income taxes.

The group life insurance plan is a not-for-profit plan which provides basic, dependent and family life insurance and accidental death and dismemberment benefits to participating employees. The group life insurance plan is comprised of two plans: the Active Plan and the Paid-up Plan (the Plans). The Active Plan began January 1, 1983 and serves those employees who joined subsequent to that date. The Paid-up Plan is for a closed group of employees who were part of the plan prior to January 1, 1983. Claims administration for these plans is provided by The Great-West Life Assurance Company (Great-West Life).

#### 2. Significant accounting policies:

#### (a) Basis of preparation:

These financial statements are prepared on a going concern basis and present the aggregate financial position of the Plan as a separate financial reporting entity, independent of the participating employers and members. Only the assets and obligations to members eligible to participate in the Plan have been included in these financial statements. These financial statements do not portray the funding requirements of the Plan or the benefit security of the individual plan members.

### (b) Fund accounting:

Assets, liabilities, revenues and expenses related to the Plan's capital assets are recorded in the Capital Fund. The Internally Restricted Fund represents amounts restricted by the Board of Trustees for contribution stabilization and investment fluctuations. All other assets, liabilities, revenues and expenses are reported in the Unrestricted Fund.

#### (c) Investments:

The equity pooled funds and bond pooled funds are recorded at market values established by the respective fund trustee.

Notes to Financial Statements (continued)

Year ended December 31, 2008

### 2. Significant accounting policies (continued):

### (d) Capital assets:

Capital assets are recorded at cost less accumulated amortization. Repairs and maintenance costs are charged to expense. Betterments which extend the estimated useful life of an asset are capitalized. When a capital asset no longer contributes to the Plan's ability to provide services, its carrying amount is written-down to its residual value. Capital assets, which include computer projects in progress, will be amortized on a straight-line basis over three years as the projects are completed. Amortization expense is reported in the Capital Fund.

### (e) Premiums:

Premiums recorded in the statement of changes in net assets include the employees' and employers' share of the premiums required for the group life insurance coverage. Premiums are recorded on an accrual basis.

#### (f) Foreign currency transactions and balances:

Assets and liabilities denominated in foreign currency are translated into Canadian dollars at the exchange rate prevailing at the financial statement date. Revenues and expenses denominated in foreign currencies are translated at the exchange rate prevailing at the transaction date.

#### (g) Investment income:

Investment income includes interest and dividend income as well as realized and unrealized gains and losses on investments during the year. Investment income has been accrued as reported by the issuer of the pooled funds.

#### (h) Transaction costs:

Transaction costs are incremental costs directly attributable to the acquisition, issue or disposal of a financial asset or financial liability. Transaction costs incurred are expensed and included in investment income.

Notes to Financial Statements (continued)

Year ended December 31, 2008

#### 2. Significant accounting policies (continued):

### (i) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of increases and decreases in net assets during the year. Actual results could differ from those estimates.

### 3. Change in accounting policy:

On January 1, 2008, the Plan adopted two new accounting standards: Handbook Section 3862, *Financial Instruments - Disclosures*, and Handbook Section 3863, *Financial Instruments - Presentation*.

Sections 3862 and 3863 replace Handbook Section 3861, *Financial Instruments - Disclosure and Presentation*, revising and enhancing its disclosure requirements, and carrying forward unchanged its presentation requirements. These new sections place increased emphasis on disclosures about the nature and extent of risks arising from financial instruments and how the entity manages those risks.

The revised and enhanced disclosures with respect to these standards are included in note 10 to the financial statements.

### 4. Investments:

	Active	Paid-up	2008	2007
	plan	plan	Total	Total
Equity pooled funds	\$ 8,388,177	\$ 5,270,864	\$ 13,659,041	\$ 13,348,533
Bond pooled funds	18,886,413	3,382,692	22,269,105	24,696,567
	\$ 27,274,590	\$ 8,653,556	\$ 35,928,146	\$ 38,045,100

The investments of the Plan are in equity and bond pooled funds which yielded rates of return as follows: Active Plan – negative return of 5.2 percent (2007 – positive return of 2.4 percent), Paid-up Plan – negative return of 15.6 percent (2007 – positive return of 2.7 percent).

Notes to Financial Statements (continued)

Year ended December 31, 2008

### 5. Due from The Great-West Life Assurance Company:

The amount due from The Great-West Life Assurance Company represents funds held by The Great-West Life Assurance Company as a reserve for claim fluctuations and accumulated annual claims experience.

Interest was earned on the amount due from The Great-West Life Assurance Company ranging from 0.9 percent to 2.9 percent (2007 - 0.8 percent to 2.8 percent).

## 6. Capital assets:

				2008	2007
		Acc	cumulated	Net book	Net book
-	Cost	an	nortization	value	value
Computer projects - Active Plan	\$ 72,177	\$	71,657	\$ 520	\$ 24,579

In fiscal 2008, nil (2007 - \$1,561) was transferred from Unrestricted Fund to the Capital Fund for the computer projects.

#### 7. Role of the actuaries:

The actuaries have been appointed pursuant to the Trust Agreement. With respect to the preparation of financial statements, the actuaries have been engaged to carry out estimations of the Plan's future paid-up insurance, disability life waiver and IBNR obligations to the members. The estimations are made in accordance with accepted actuarial practice and reported thereon to the Board of Trustees. In performing the estimation of the liabilities, which are by their nature inherently variable, assumptions are made as to the investment rate of return, mortality, retirement and termination rates and salary increments in the future.

#### 8. Obligations for:

#### (a) Future paid-up insurance:

The computation of the obligation for future paid-up insurance is performed at least every three years by an independent actuary. The most recent actuarial valuation indicated that at December 31, 2008 the assets of the Paid-up Plan exceeded the actuarially computed liability for future obligations by approximately \$1.0 million.

Notes to Financial Statements (continued)

Year ended December 31, 2008

#### 8. Obligations for (continued):

(a) Future paid-up insurance (continued):

The assumptions used in determining the actuarial present value of the obligation for future paid-up insurance are management's best estimate and were developed by reference to expected long-term market conditions. Two significant long-term actuarial assumptions used in the valuation were:

- (i) the salary escalation rate was assumed to be 4.5 percent for 2008 and 4.0 percent thereafter;
- (ii) the asset rate of return and discount rate were assumed to be 6.5 percent.

In addition, the actuarial valuation reflects assumptions with regard to mortality, retirement and termination rates.

Since there is no intention of extinguishing the future paid-up insurance obligation in the near term, the obligation is calculated by using the going concern actuarial basis. As underlying conditions change over time, management's best estimate assumptions may also change, which could cause a material change in the actuarial value of the obligation for future paid-up insurance.

### (b) Disability life waiver:

The obligation for disability life waiver has been estimated, using the experience tables of the November 2001 Group Life Waiver Study prepared by the Canadian Institute of Actuaries, in the amount of \$11,144,000 (2007 - \$10,332,000). The calculation of the obligation for disability life waiver has been completed by an independent actuary.

(c) Obligation for incurred but not reported (IBNR):

The obligation for IBNR has been established as at December 31, 2008 as an estimate of claims which have been incurred but not reported at the date of the financial statements. The obligation is based on a study of claims during 2006, 2007 and 2008 and the calculation of the obligation has been completed by an independent actuary.

Notes to Financial Statements (continued)

Year ended December 31, 2008

### 9. Internally restricted:

The Board of Trustees has approved the establishment of contribution stabilization reserves and investment reserves. The contribution stabilization reserves have been established at amounts equal to 50 percent of the current year's premiums. The investment reserves have been established at amounts equal to 10 percent of the market value of the investments, for each of the Active Plan and Paid-up Plan.

#### 10. Risk management and fair value:

#### (a) Market risk:

#### (i) Interest rate risk:

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or fair values of financial instruments. The Plan's fixed income investments are exposed to the risk that the value of interest-bearing investments will fluctuate due to changes in the level of market interest rates. The Plan's exposure to interest rate risk is concentrated in its investment in the bond pooled funds. To properly manage the Plan's interest rate risk, appropriate guidelines on the weighting and duration for fixed income investments are set and monitored.

The remaining terms to contractual maturity of fixed income investments at December 31 are as follows:

Less than one year One to five years After five years	\$ 592,358 9,793,952 11,882,795
Total market value	\$ 22,269,105

As at December 31, 2008, if the prevailing interest rates were raised or lowered by 100 basis points, with all other factors held constant, net assets would likely have decreased or increased, respectively, by approximately \$1.4 million. The Plan's interest rate sensitivity was determined based on portfolio weighted duration.

Notes to Financial Statements (continued)

Year ended December 31, 2008

#### 10. Risk management and fair value (continued):

### (ii) Foreign currency risk:

Foreign currency exposure arises from the Plan's investment in equity and bond pooled funds, which hold investments denominated in U.S. currency. Fluctuations in the relative value of the Canadian dollar against this currency can result in a positive or negative effect on the fair value of investments. The Plan's foreign currency risk is monitored by the investment manager on a quarterly basis.

The Plan's exposure in investments to foreign currencies to Canadian dollars is shown below:

As at December 31, 2008	A	%	
Canadian US dollar	\$	27,828,936 8,099,210	77.5 22.5
	\$	35,928,146	100.0

A 10 percent increase or decrease in exchange rates, with all other variables held constant, would result in a charge in unrealized gains (losses) of \$810,000.

#### (iii) Other price risk:

The Plan's investments in equity pooled funds are sensitive to market fluctuations. To properly manage the Plan's other price risk, appropriate guidelines on asset diversification to address specific security, geographic, sector and investment manager risks are set by the Board of Trustees and monitored by the investment managers on a quarterly basis. As at December 31, 2008 a decline of 10 percent in equity values, with all other variables held constant, would have impacted the Plan's equity investments by an approximate unrealized loss of \$1.4 million.

#### (b) Credit risk:

The Plan is exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due or requested. The Plan's greatest concentration of credit risk is in its fixed income securities. The fair value of the fixed income securities includes consideration of the creditworthiness of the debt issuer. All transactions in listed securities are settled or paid for upon delivery using approved brokers. The risk of default is considered minimal, as payment is made on a purchase once the securities have been received from the broker. For sales transactions, the securities are released once the broker has made payment.

Notes to Financial Statements (continued)

Year ended December 31, 2008

#### 10. Risk management and fair value (continued):

The breakdown of the Plan's bond pooled funds by credit ratings from various rating agencies is presented below:

Credit rating	Market value			
AAA AA A BBB Short-term investments	\$ 9,286,217 5,723,160 6,747,539 378,575 133,614			
	\$ 22,269,105	100%		

Credit risk associated with premiums receivable is minimized due to their nature. Premiums are collected from participating members through the payroll process. No provision for doubtful premiums receivable has been recorded in either 2008 or 2007.

#### (c) Liquidity risk:

Liquidity risk is the possibility that investments of the Plan cannot be readily converted into cash when required. The Plan may be subject to liquidity constraints because of insufficient volume in the markets for the securities of the Plan or other securities may be subject to legal or contractual restrictions on their resale. Liquidity risk is managed by investing the majority of the Plan's assets in investments that are traded in an active market and can be readily disposed. The Plan's premiums payable and accrued liabilities and due to HEPP balances have contracted maturities of less than one year.

#### (d) Claims and premiums risk:

The nature of the unpaid claims is such that the establishment of an obligation is based on known facts and interpretation of circumstances, on a case by case basis, and is therefore a complex and dynamic process influenced by a variety of factors.

Consequently, the establishment of obligations and premium rates relies on the judgment and opinions of a number of professionals, on historical precedent and trends, on prevailing legal, economic, social and regulatory trends and on expectations as to future developments. The process of determining premium rates and reserves necessarily involves risks that the actual results will deviate, perhaps substantially, from the best estimates made.

Notes to Financial Statements (continued)

Year ended December 31, 2008

### 10. Risk management (continued):

### (d) Claims and premiums risk (continued):

To offset the Plan incurring abnormally high claims experience in any one fiscal period, the Plan has purchased stop loss coverage from The Great-West Life Assurance Company. The stop loss coverage becomes effective when basic life insurance claims paid are in excess of 110 percent of premiums collected in any fiscal year.

#### (e) Fair value:

The fair value of the financial assets and liabilities of the Plan approximates their carrying value due to their short-term nature (except for investments which are stated at market value, note 4).

#### 11. Related party transactions:

HEBP and the Healthcare Employees Pension Plan - Manitoba (HEPP) have a certain number of common trustees and a cost sharing agreement to allocate certain costs based on factors such as square footage, number of employees and time usage. The balance due to HEPP is non-interest bearing, and has no fixed terms of repayment.